

Chatham Twp.

December 2015 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	22F Canterbury Road	OneFloor	1	1.0	25	\$289,000	\$289,000	\$284,500	98.44%	\$209,800	1.36
2	6G Heritage Drive	MultiFlr	2	2.0	23	\$369,000	\$369,000	\$390,000	105.69%	\$319,900	1.22
3	333 Green Village Road	Colonial	3	2.0	17	\$499,900	\$499,900	\$445,000	89.02%	\$407,700	1.09
4	844 River Road	Split Level	3	1.2	145	\$545,000	\$499,000	\$455,000	91.18%	\$437,400	1.04
5	7 Cypress Road	CapeCod	3	1.1	17	\$539,000	\$539,000	\$500,000	92.76%	\$533,100	0.94
6	311 Riveredge Drive	TwnIntUn	3	2.1	3	\$549,000	\$549,000	\$549,000	100.00%	\$451,400	1.22
7	21 Johnson Drive	Split Level	4	2.1	50	\$650,000	\$599,000	\$575,000	95.99%	\$544,400	1.06
8	312 Lafayette Avenue	Colonial	4	3.1	7	\$1,089,000	\$1,089,000	\$1,089,000	100.00%	\$900,000	1.21
9	11 Loantaka Lane S	Colonial	5	3.1	83	\$1,150,000	\$1,150,000	\$1,110,000	96.52%	\$1,103,200	1.01
10	56 Sterling Drive	TwnEndUn	4	4.1	44	\$1,299,000	\$1,299,000	\$1,200,000	92.38%	\$950,000	1.26
AVERAGE					41	\$697,890	\$688,190	\$659,750	96.20%		1.14

"ACTIVE" LISTINGS IN CHATHAM TWP

Number of Units: 36
Average List Price: \$1,722,106
Average Days on Market: 110

"UNDER CONTRACT" LISTINGS IN CHATHAM TWP

Number of Units: 16
Average List Price: \$1,108,431
Average Days on Market: 84

Chatham Twp. 2015 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	66	84	74	70	44	43	35	38	38	58	92	41	51
List Price	\$1,526,243	\$757,843	\$991,332	\$1,096,273	\$997,585	\$1,160,881	\$1,083,017	\$970,129	\$727,595	\$1,069,909	\$1,667,190	\$688,190	\$1,045,004
Sales Price	\$1,479,271	\$733,143	\$990,409	\$1,053,659	\$982,667	\$1,138,513	\$1,062,600	\$944,900	\$716,095	\$1,065,909	\$1,593,050	\$659,750	\$1,020,952
Sales Price as a % of List Price	98.70%	96.76%	99.70%	97.07%	98.73%	98.04%	98.73%	97.50%	98.29%	100.21%	96.54%	96.20%	98.12%
Sales Price to Assessed Value	1.14	1.08	1.18	1.14	1.17	1.17	1.23	1.14	1.15	1.15	1.19	1.14	1.17
# Units Sold	7	7	11	22	27	31	29	21	21	11	10	10	207
Active Listings	58	64	72	73	65	63	53	52	61	52	45	36	58
Under Contracts	28	37	62	70	61	48	43	33	20	22	21	16	38

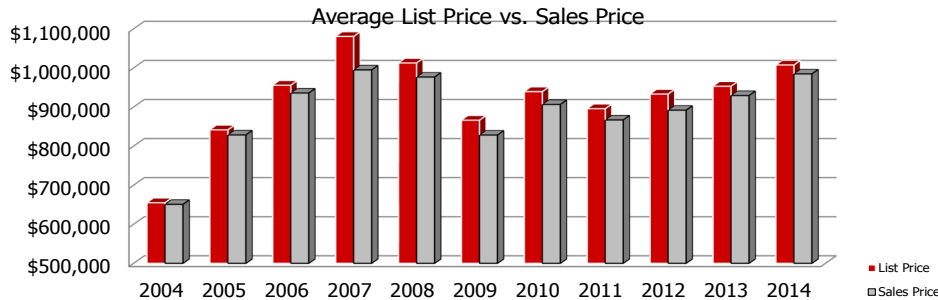
Flashback! YTD 2014 vs YTD 2015

	2014	2015	% Change
Days on Market	52	51	-2.55%
Sales Price	\$984,759	\$1,020,952	3.68%
Sales Price as a % of List Price	98.08%	98.12%	0.04%

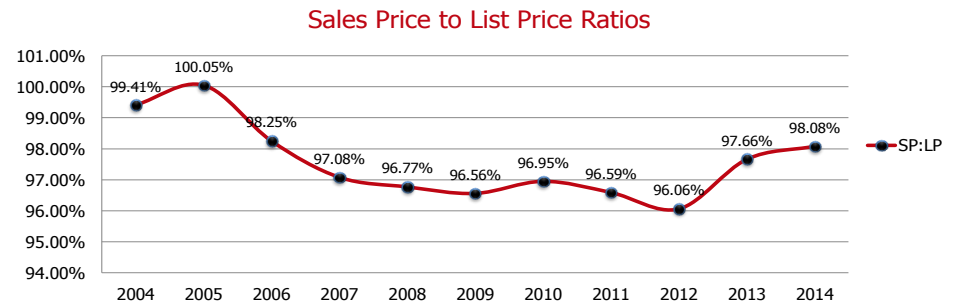


	2014	2015	% Change
# Units Sold	188	207	10.11%
Active Listings	38	36	-5.26%
Under Contracts	20	16	-20.00%

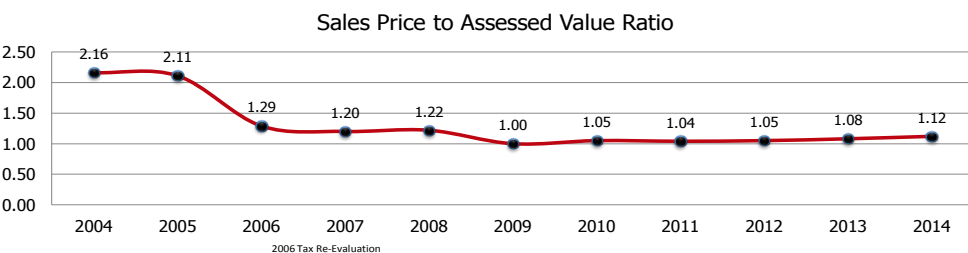
Chatham Twp. Yearly Market Trends



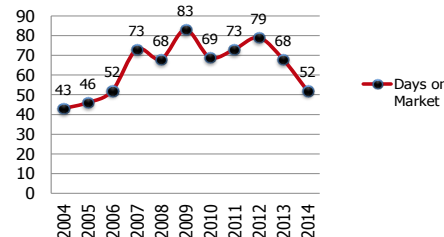
Chatham Twp. Yearly Market Trends



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759



Average Days on Market



Number of Units Sold

