

Chatham Twp.

November 2015 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	155 Terrace Drive	OneFloor	1	1.0	26	\$262,000	\$262,000	\$253,000	96.56%	\$229,800	1.10
2	8A Sentinel Court	OneFloor	1	1.0	28	\$289,000	\$289,000	\$278,500	96.37%	\$209,800	1.33
3	3D Heritage Drive	OneFloor	1	1.0	2	\$324,000	\$324,000	\$324,000	100.00%	\$248,300	1.30
4	145 Riveredge Drive	TwnIntUn	1	1.0	93	\$349,900	\$349,900	\$325,000	92.88%	\$307,100	1.06
5	401 Fairmount Avenue	Ranch	4	3.1	73	\$875,000	\$799,000	\$825,000	103.25%	\$655,600	1.26
6	332 Southern Boulevard	Colonial	5	4.1	84	\$1,989,000	\$1,799,000	\$1,775,000	98.67%	\$613,900	
7	7 N Loantaka Lane	Custom	5	5.1	134	\$2,999,999	\$2,899,999	\$2,650,000	91.38%	\$2,384,600	1.11
8	2 Crestwood Drive	Colonial	5	5.2	100	\$3,199,000	\$3,199,000	\$2,950,000	92.22%	\$681,900	
9	55 Dale Drive	Colonial	7	7.1	14	\$3,275,000	\$3,275,000	\$3,200,000	97.71%	\$799,000	
10	65 Dale Drive	Colonial	8	8.1	363	\$3,475,000	\$3,475,000	\$3,350,000	96.40%	\$852,200	
AVERAGE					92	\$1,703,790	\$1,667,190	\$1,593,050	96.54%		1.19

"ACTIVE" LISTINGS IN CHATHAM TWP

Number of Units: 45
Average List Price: \$1,555,129
Average Days on Market: 107

"UNDER CONTRACT" LISTINGS IN CHATHAM TWP

Number of Units: 21
Average List Price: \$1,035,133
Average Days on Market: 66

Chatham Twp. 2015 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	66	84	74	70	44	43	35	38	38	58	92		51
List Price	\$1,526,243	\$757,843	\$991,332	\$1,096,273	\$997,585	\$1,160,881	\$1,083,017	\$970,129	\$727,595	\$1,069,909	\$1,667,190		\$1,063,116
Sales Price	\$1,479,271	\$733,143	\$990,409	\$1,053,659	\$982,667	\$1,138,513	\$1,062,600	\$944,900	\$716,095	\$1,065,909	\$1,593,050		\$1,039,287
Sales Price as a % of List Price	98.70%	96.76%	99.70%	97.07%	98.73%	98.04%	98.73%	97.50%	98.29%	100.21%	96.54%		98.21%
Sales Price to Assessed Value	1.14	1.08	1.18	1.14	1.17	1.17	1.23	1.14	1.15	1.15	1.19		1.17
# Units Sold	7	7	11	22	27	31	29	21	21	11	10		197
Active Listings	58	64	72	73	65	63	53	52	61	52	45		60
Under Contracts	28	37	62	70	61	48	43	33	20	22	21		40

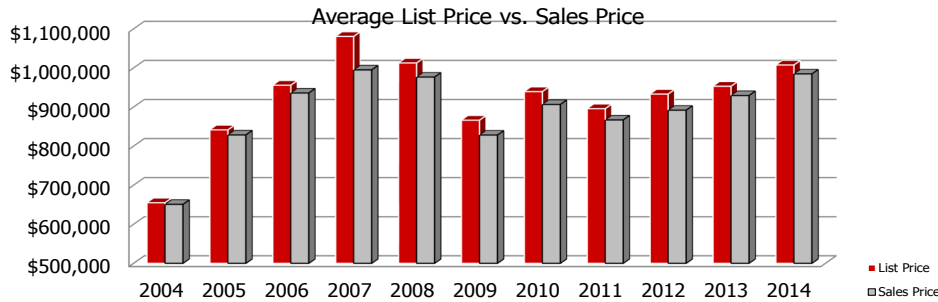
Flashback! YTD 2014 vs YTD 2015

	2014	2015	% Change
Days on Market	51	51	0.06%
Sales Price	\$982,501	\$1,039,287	5.78%
Sales Price as a % of List Price	98.09%	98.21%	0.13%

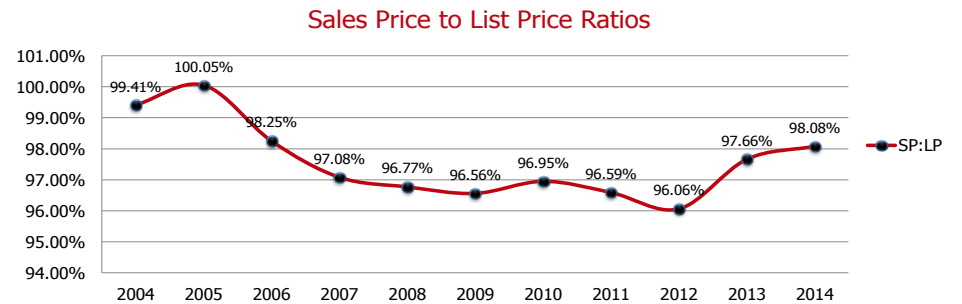


	2014	2015	% Change
# Units Sold	175	197	12.57%
Active Listings	49	45	-8.16%
Under Contracts	23	21	-8.70%

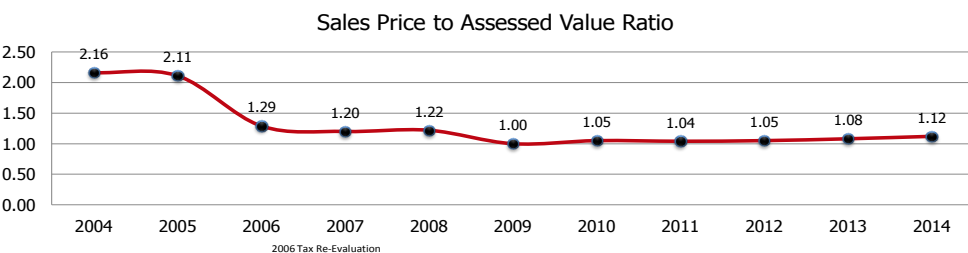
Chatham Twp. Yearly Market Trends



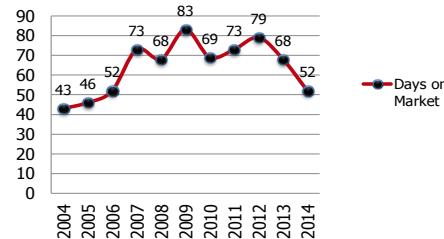
Chatham Twp. Yearly Market Trends



	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759



Average Days on Market



Number of Units Sold

