

Chatham Twp.

October 2015 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	1C Heritage Drive	Tudor	2	2.0	15	\$399,999	\$399,999	\$390,000	97.50%	\$325,000	1.20
2	46 Meyersville Road	CapeCod	3	2.0	163	\$499,000	\$499,000	\$487,000	97.60%	\$461,500	1.06
3	227 Riveredge Drive	TwnIntUn	3	2.1	49	\$555,000	\$535,000	\$528,000	98.69%	\$451,400	1.17
4	1 Robert Drive	Ranch	5	2.0	13	\$635,000	\$635,000	\$741,000	116.69%	\$588,700	1.26
5	13 Birch Hill Drive	Colonial	4	3.1	12	\$889,000	\$889,000	\$889,000	100.00%	\$912,500	0.97
6	143 Huron Drive	Colonial	5	3.1	11	\$1,350,000	\$1,350,000	\$1,350,000	100.00%	\$1,338,700	1.01
7	7 Roosevelt Road	Colonial	6	5.1	48	\$1,399,000	\$1,399,000	\$1,365,000	97.57%		
8	2 Sterling Drive	TwnEndUn	3	4.1	180	\$1,425,000	\$1,395,000	\$1,375,000	98.57%	\$1,248,300	1.10
9	14 Floral Street	Colonial	4	3.1	42	\$1,489,000	\$1,489,000	\$1,475,000	99.06%	\$1,062,400	1.39
10	264 Lafayette Avenue	Colonial	6	5.1	44	\$1,690,000	\$1,599,000	\$1,550,000	96.94%		
11	126 Sunset Drive	Colonial	5	3.2	58	\$1,639,000	\$1,579,000	\$1,575,000	99.75%	\$1,314,600	1.20
AVERAGE					58	\$1,088,182	\$1,069,909	\$1,065,909	100.21%		1.15

"ACTIVE" LISTINGS IN CHATHAM TWP

Number of Units: 52
Average List Price: \$1,380,629
Average Days on Market: 93

"UNDER CONTRACT" LISTINGS IN CHATHAM TWP

Number of Units: 22
Average List Price: \$1,426,441
Average Days on Market: 63

Chatham Twp. 2015 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	66	84	74	70	44	43	35	38	38	58			49
List Price	\$1,526,243	\$757,843	\$991,332	\$1,096,273	\$997,585	\$1,160,881	\$1,083,017	\$970,129	\$727,595	\$1,069,909			\$1,030,813
Sales Price	\$1,479,271	\$733,143	\$990,409	\$1,053,659	\$982,667	\$1,138,513	\$1,062,600	\$944,900	\$716,095	\$1,065,909			\$1,009,674
Sales Price as a % of List Price	98.70%	96.76%	99.70%	97.07%	98.73%	98.04%	98.73%	97.50%	98.29%	100.21%			98.30%
Sales Price to Assessed Value	1.14	1.08	1.18	1.14	1.17	1.17	1.23	1.14	1.15	1.15			1.17
# Units Sold	7	7	11	22	27	31	29	21	21	11			187
Active Listings	58	64	72	73	65	63	53	52	61	52			61
Under Contracts	28	37	62	70	61	48	43	33	20	22			42

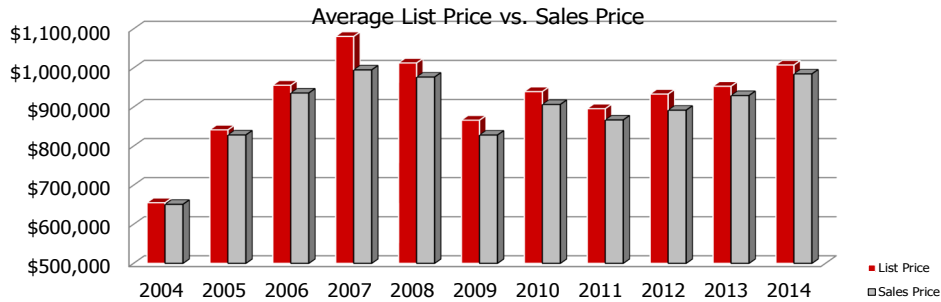
Flashback! YTD 2014 vs YTD 2015

	2014	2015	% Change
Days on Market	50	49	-2.51%
Sales Price	\$1,004,396	\$1,009,674	0.53%
Sales Price as a % of List Price	97.90%	98.30%	0.41%



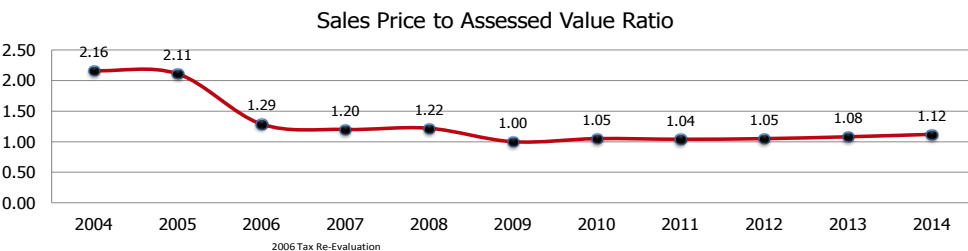
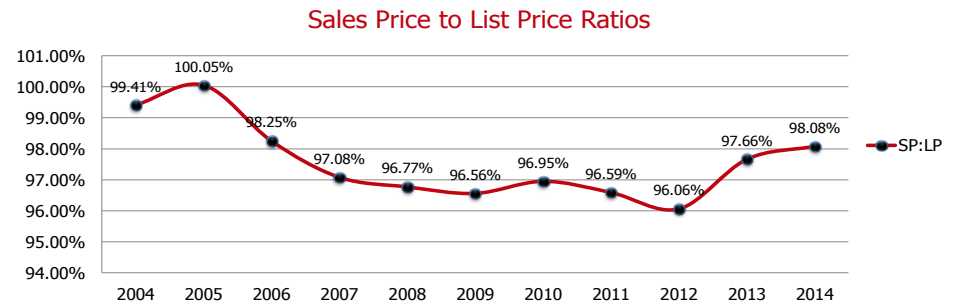
	2014	2015	% Change
# Units Sold	154	187	21.43%
Active Listings	66	52	-21.21%
Under Contracts	29	22	-24.14%

Chatham Twp. Yearly Market Trends

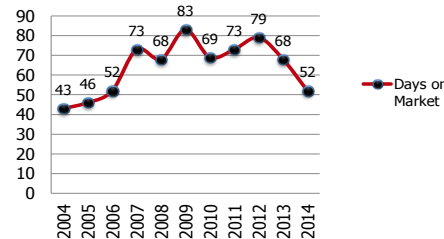


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,510	\$895,716	\$933,235	\$953,162	\$1,007,505
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759

Chatham Twp. Yearly Market Trends



Average Days on Market



Number of Units Sold

