

Livingston

January 2016 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	5 Roosevelt Terrace	Colonial	3	2.0	21	\$345,000	\$345,000	\$317,000	91.88%	\$365,100	0.87
2	44 S Ashby Avenue	CapeCod	2	1.1	30	\$330,000	\$330,000	\$320,000	96.97%	\$324,200	0.99
3	32 Burnet Hill Road	Colonial	4	2.0	39	\$385,000	\$370,000	\$367,500	99.32%	\$412,900	0.89
4	458 S Livingston Avenue	Colonial	3	1.1	37	\$399,000	\$399,000	\$380,000	95.24%	\$373,100	1.02
5	252 W Hobart Gap Road	Ranch	3	2.0	142	\$495,000	\$419,000	\$411,000	98.09%	\$471,800	0.87
6	328 E Cedar Street	Colonial	3	2.0	89	\$449,000	\$429,000	\$412,000	96.04%	\$419,400	0.98
7	143 N Livingston Avenue	Colonial	3	2.0	24	\$419,000	\$419,000	\$423,000	100.95%	\$412,200	1.03
8	2 Arlington Drive	Bi-Level	4	1.1	36	\$500,000	\$469,000	\$464,500	99.04%	\$526,300	0.88
9	7 Baldwin Terrace	Colonial	3	1.1	87	\$485,000	\$479,900	\$469,900	97.92%	\$402,200	1.17
10	45 Ashwood Drive	Ranch	3	2.0	19	\$469,000	\$469,000	\$475,000	101.28%	\$392,300	1.21
11	62 Lee Road	Bi-Level	4	1.1	15	\$450,000	\$450,000	\$490,000	108.89%	\$535,100	0.92
12	8 Tarlton Drive	Split Level	4	2.1	20	\$639,900	\$639,900	\$610,000	95.33%	\$544,100	1.12
13	42 Bear Brook Lane	Bi-Level	4	2.1	29	\$697,000	\$682,500	\$655,000	95.97%	\$520,100	1.26
14	22 Forest Street	Colonial	4	2.1	40	\$729,000	\$692,500	\$680,000	98.19%	\$716,200	0.95
15	76 Elmwood Drive	Colonial	5	3.0	137	\$799,999	\$785,000	\$779,000	99.24%	\$396,100	1.97
16	5 Centennial Road	Colonial	4	2.1	34	\$850,000	\$850,000	\$787,500	92.65%	\$766,000	1.03
17	100 N Hillside Avenue	Colonial	5	4.1	100	\$819,000	\$819,000	\$790,000	96.46%	\$807,200	0.98
18	11 Chadwick Road	Ranch	5	3.2	457	\$899,000	\$899,000	\$840,000	93.44%	\$750,000	1.12
19	2 Hastings Lane	Ranch	3	2.1	12	\$1,299,000	\$1,299,000	\$1,289,000	99.23%	\$1,200,000	1.07
20	15 Notch Hill Drive	Ranch	4	3.1	34	\$1,350,000	\$1,350,000	\$1,375,000	101.85%	\$1,168,200	1.18
21	12 Cornell Drive	Colonial	4	3.2	12	\$1,499,000	\$1,499,000	\$1,605,000	107.07%	\$1,148,900	1.40
AVERAGE					67	\$681,329	\$671,181	\$663,829	98.34%		1.09

"ACTIVE" LISTINGS IN LIVINGSTON

Number of Units: 89
 Average List Price: \$1,141,236
 Average Days on Market: 101

"UNDER CONTRACT" LISTINGS IN LIVINGSTON

Number of Units: 71
 Average List Price: \$747,775
 Average Days on Market: 77

Livingston 2016 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	67												67
List Price	\$671,181												\$671,181
Sales Price	\$663,829												\$663,829
Sales Price as a % of List Price	98.34%												98.34%
Sales Price to Assessed Value	1.09												1.09
# Units Sold	21												21
Active Listings	89												89
Under Contracts	71												71

Flashback! YTD 2015 vs YTD 2016

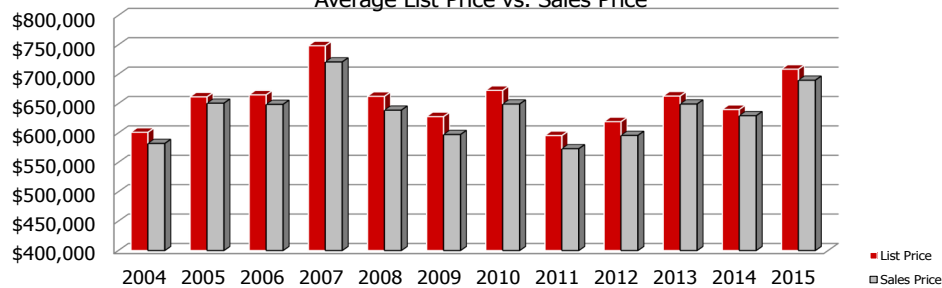
	2015	2016	% Change
Days on Market	85	67	-20.34%
Sales Price	\$743,053	\$663,829	-10.66%
Assessed Value to Sales Price	1.04	1.09	4.89%



	2015	2016	% Change
# Units Sold	19	21	10.53%
Active Listings	112	89	-20.54%
Under Contracts	61	71	16.39%

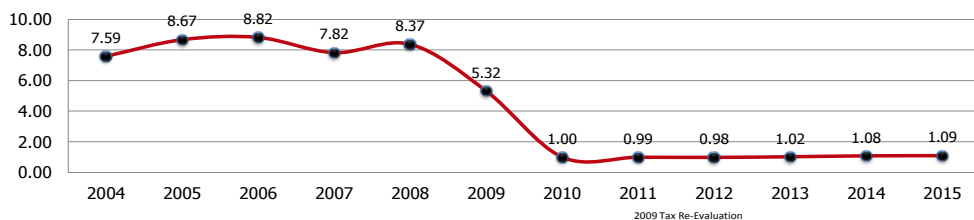
Livingston Yearly Market Trends

Average List Price vs. Sales Price



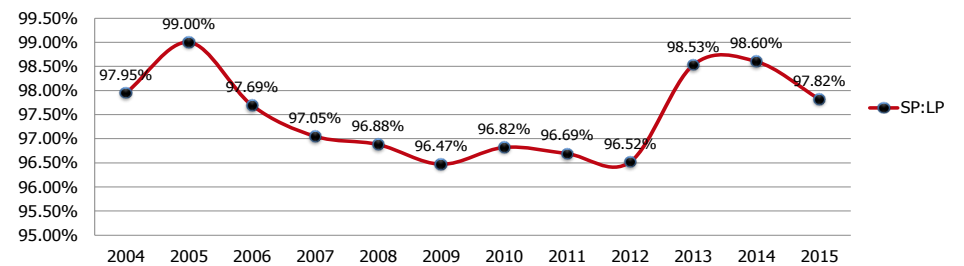
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
LP	\$601,135	\$661,426	\$664,870	\$748,413	\$662,317	\$627,865	\$672,470	\$595,503	\$619,248	\$662,845	\$639,989	\$708,512
SP	\$582,177	\$650,679	\$648,695	\$720,873	\$638,797	\$597,355	\$649,233	\$573,206	\$595,914	\$649,260	\$629,350	\$689,751

Sales Price to Assessed Value Ratio

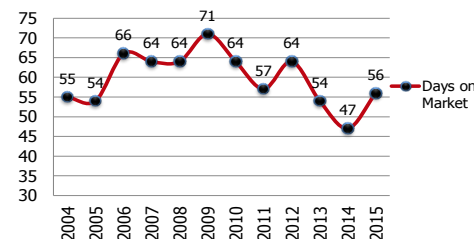


Livingston Yearly Market Trends

Sales Price to List Price Ratios



Average Days on Market



Number of Units Sold

