

Chatham Twp.

March 2016 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	1F Heritage Drive	OneFloor	1	1.0	19	\$290,000	\$290,000	\$291,000	100.34%	\$245,500	1.19
2	19-G Kensington Road	OneFloor	2	2.0	9	\$350,000	\$350,000	\$350,000	100.00%	\$320,000	1.09
3	14 Ferndale Road	RanchExp	6	3.1	98	\$1,199,000	\$949,000	\$850,000	89.57%	\$946,400	0.90
4	163 Van Houton Avenue	Colonial	4	3.0	81	\$955,000	\$899,000	\$890,000	99.00%	\$999,700	0.89
5	180 Noe Avenue	RanchExp	6	3.1	195	\$1,295,000	\$1,095,000	\$999,999	91.32%	\$894,900	1.12
6	81 Southern Boulevard	Colonial	5	3.1	95	\$1,299,000	\$1,299,000	\$1,260,000	97.00%	\$1,400,000	0.90
7	45 Mountain Avenue	Colonial	6	6.1	89	\$1,649,000	\$1,649,000	\$1,620,000	98.24%		
8	6 Kincaid Lane	Custom	5	3.2	114	\$1,995,000	\$1,995,000	\$1,700,000	85.21%	\$1,550,000	1.10
AVERAGE					88	\$1,129,000	\$1,065,750	\$995,125	95.09%		1.03

"ACTIVE" LISTINGS IN CHATHAM TWP

Number of Units: 71
Average List Price: \$1,464,145
Average Days on Market: 54

"UNDER CONTRACT" LISTINGS IN CHATHAM TWP

Number of Units: 32
Average List Price: \$1,258,747
Average Days on Market: 44

Chatham Twp. 2016 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	82	110	88										90
List Price	\$978,625	\$1,309,750	\$1,065,750										\$1,079,700
Sales Price	\$948,375	\$1,270,625	\$995,125										\$1,031,525
Sales Price as a % of List Price	97.58%	96.78%	95.09%										96.42%
Sales Price to	1.12	1.07	1.03										1.08
# Units Sold	8	4	8										20
Active Listings	43	58	71										57
Under Contracts	13	26	32										24

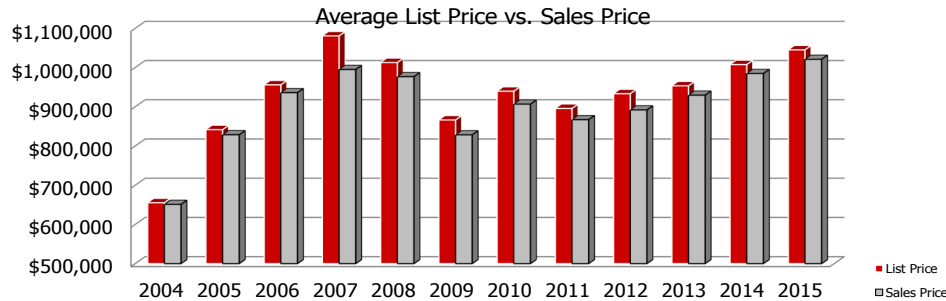
Flashback! YTD 2015 vs YTD 2016

	2015	2016	% Change
Days on Market	74	90	20.83%
Sales Price	\$1,055,256	\$1,031,525	-2.25%
Assessed Value to Sales Price	1.14	1.08	-5.45%



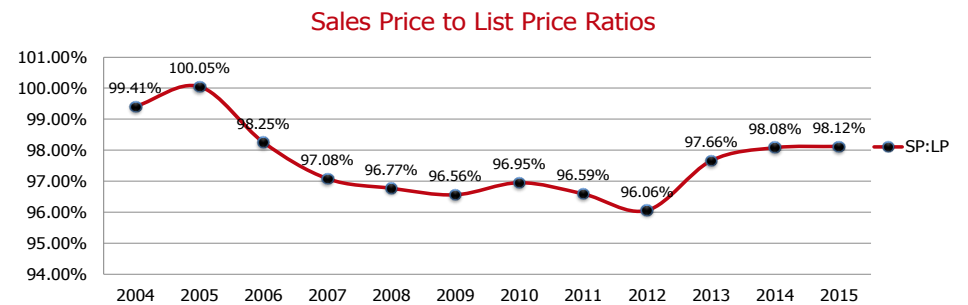
	2015	2016	% Change
# Units Sold	25	20	-20.00%
Active Listings	72	71	-1.39%
Under Contracts	62	32	-48.39%

Chatham Twp. Yearly Market Trends

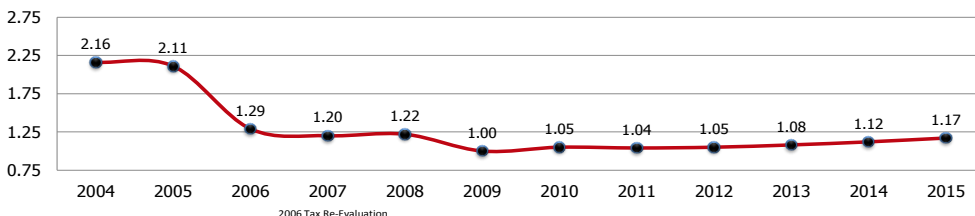


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952

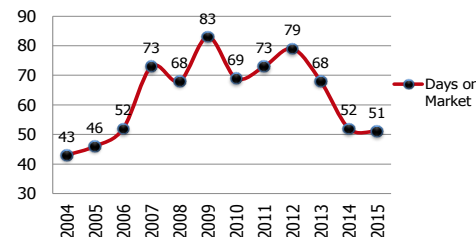
Chatham Twp. Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

