

Chatham Twp.

May 2016 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	162 Terrace Drive	TwnEndUn	2	2.0	15	\$435,000	\$435,000	\$410,000	94.25%	\$375,100	1.09
2	162 Lafayette Avenue	CapeCod	3	1.1	9	\$685,000	\$685,000	\$680,000	99.27%	\$640,100	1.06
3	350 Fairmount Avenue	CapeCod	4	2.2	13	\$829,000	\$829,000	\$898,000	108.32%	\$685,900	1.31
4	15 Rockledge Trail	RanchExp	6	3.1	29	\$995,000	\$995,000	\$990,000	99.50%	\$948,600	1.04
5	9 Hall Road	Colonial	4	3.1	49	\$1,169,000	\$1,099,000	\$1,025,000	93.27%	\$1,091,300	0.94
6	177 Lafayette Avenue	Colonial	4	2.1	15	\$1,175,000	\$1,175,000	\$1,200,000	102.13%	\$745,900	1.61
7	73 Glenmere Drive	Colonial	4	3.1	12	\$1,150,000	\$1,150,000	\$1,305,000	113.48%	\$1,096,400	1.19
8	106 Noe Avenue	Colonial	6	6.1	14	\$1,599,000	\$1,599,000	\$1,585,000	99.12%	\$1,500,000	1.06
9	354 Lafayette Avenue	Colonial	6	4.1	126	\$1,795,000	\$1,695,000	\$1,630,000	96.17%		
10	41 Linden Lane	Colonial	4	3.1	21	\$1,649,900	\$1,649,900	\$1,640,000	99.40%	\$1,287,400	1.27
11	47 Rose Terrace	Colonial	5	4.1	31	\$1,680,000	\$1,680,000	\$1,650,000	98.21%		
12	24 Rolling Hill Drive	Colonial	5	5.2	62	\$2,099,000	\$1,995,000	\$1,980,000	99.25%	\$1,451,500	1.36
13	72 Buxton Road	Custom	5	5.1	35	\$2,275,000	\$2,275,000	\$2,100,000	92.31%	\$2,150,000	
14	88 Highland Avenue	Colonial	7	6.2	68	\$2,650,000	\$2,650,000	\$2,625,000	99.06%		
AVERAGE					36	\$1,441,850	\$1,422,279	\$1,408,429	99.55%	\$1,088,382	1.19

"ACTIVE" LISTINGS IN CHATHAM TWP

Number of Units: 71
Average List Price: \$1,459,301
Average Days on Market: 57

"UNDER CONTRACT" LISTINGS IN CHATHAM TWP

Number of Units: 51
Average List Price: \$1,068,549
Average Days on Market: 35

Chatham Twp. 2016 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	82	110	88	69	36								68
List Price	\$978,625	\$1,309,750	\$1,065,750	\$1,397,222	\$1,422,279								\$1,257,695
Sales Price	\$948,375	\$1,270,625	\$995,125	\$1,328,222	\$1,408,429								\$1,216,337
Sales Price as a % of List Price	97.58%	96.78%	95.09%	96.58%	99.55%								97.48%
Sales Price to Assessed Value	1.12	1.07	1.03	1.13	1.19								1.12
# Units Sold	8	4	8	9	14								43
Active Listings	43	58	71	66	71								62
Under Contracts	13	26	32	52	51								35

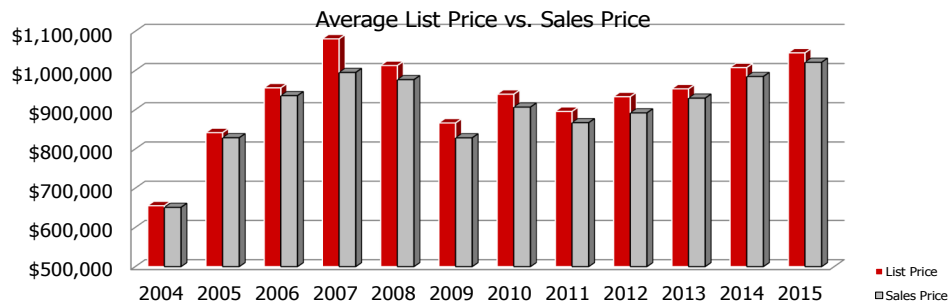
Flashback! YTD 2015 vs YTD 2016

	2015	2016	% Change
Days on Market	62	68	9.38%
Sales Price	\$1,028,296	\$1,216,337	18.29%
Assessed Value to Sales Price	1.15	1.12	-2.95%



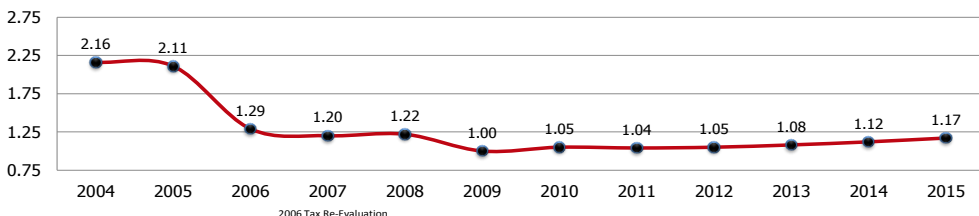
	2015	2016	% Change
# Units Sold	74	43	-41.89%
Active Listings	65	71	9.23%
Under Contracts	61	51	-16.39%

Chatham Twp. Yearly Market Trends



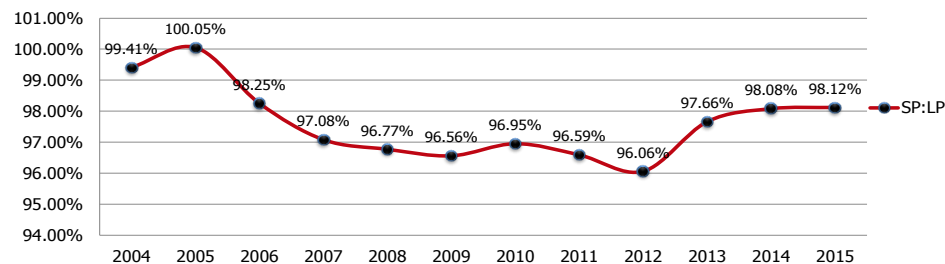
	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952

Sales Price to Assessed Value Ratio

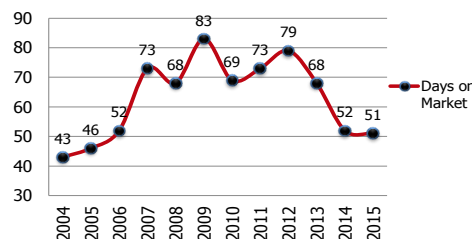


Chatham Twp. Yearly Market Trends

Sales Price to List Price Ratios



Average Days on Market



Number of Units Sold

