

Chatham Twp.

November 2016 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	264 Riveredge Drive	TwnIntUn	1	1.0	7	\$329,000	\$329,000	\$329,000	100.00%	\$304,400	1.08
2	750 River Road	Ranch	2	1.0	77	\$375,000	\$375,000	\$358,750	95.67%	\$371,300	0.97
3	540 Green Village Road	Colonial	4	1.0	105	\$425,000	\$411,000	\$385,000	93.67%	\$412,600	0.93
4	10 Coachlight Drive	TwnIntUn	3	2.1	58	\$619,000	\$575,000	\$562,000	97.74%	\$549,800	1.02
5	89 Long Hill Lane	Colonial	4	2.1	17	\$629,000	\$629,000	\$595,000	94.59%	\$534,900	1.11
6	16 Roosevelt Road	Colonial	5	2.1	41	\$749,900	\$749,900	\$717,000	95.61%	\$577,500	1.24
7	365 Green Village Road	Colonial	3	2.1	12	\$799,000	\$799,000	\$821,000	102.75%	\$637,900	1.29
8	2 Warwick Road	CapeCod	4	2.0	20	\$899,000	\$899,000	\$842,000	93.66%	\$722,900	1.16
9	18 Falmouth Road	CapeCod	3	2.0	11	\$875,000	\$875,000	\$975,000	111.43%	\$666,900	1.46
10	11 Whitman Drive	Colonial	4	2.1	9	\$979,000	\$979,000	\$999,000	102.04%	\$813,700	1.23
11	188 Meyersville Road	Colonial	4	3.1	3	\$1,349,000	\$1,349,000	\$1,405,000	104.15%	\$1,144,000	1.23
12	16 Pine Street	Colonial	4	3.1	100	\$1,549,000	\$1,474,900	\$1,437,500	97.46%		
AVERAGE					38	\$798,075	\$787,067	\$785,521	99.07%		1.16

"ACTIVE" LISTINGS IN CHATHAM TWP

Number of Units: 63
Average List Price: \$1,680,086
Average Days on Market: 86

"UNDER CONTRACT" LISTINGS IN CHATHAM TWP

Number of Units: 24
Average List Price: \$948,633
Average Days on Market: 62

Chatham Twp. 2016 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	82	110	88	69	36	36	32	35	75	72	38		52
List Price	\$978,625	\$1,309,750	\$1,065,750	\$1,397,222	\$1,422,279	\$1,145,782	\$1,123,458	\$852,347	\$1,125,328	\$1,014,211	\$787,067		\$1,098,187
Sales Price	\$948,375	\$1,270,625	\$995,125	\$1,328,222	\$1,408,429	\$1,127,339	\$1,108,626	\$821,500	\$1,093,306	\$989,000	\$785,521		\$1,071,265
Sales Price as a % of List Price	97.58%	96.78%	95.09%	96.58%	99.55%	98.88%	98.54%	97.16%	97.26%	97.22%	99.07%		97.93%
Sales Price to Assessed Value	1.12	1.07	1.03	1.13	1.19	1.17	1.23	1.11	1.12	1.15	1.16		1.15
# Units Sold	8	4	8	9	14	28	19	19	18	9	12		148
Active Listings	43	58	71	66	71	71	67	60	63	67	63		64
Under Contracts	13	26	32	52	51	40	34	24	22	24	24		31

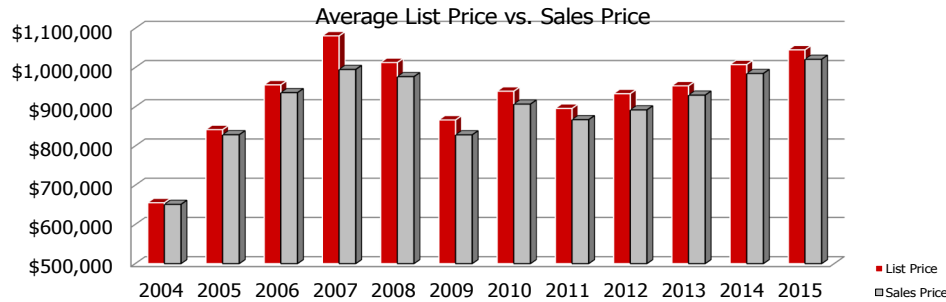
Flashback! YTD 2015 vs YTD 2016

	2015	2016	% Change
Days on Market	51	52	1.22%
Sales Price	\$1,039,287	\$1,071,265	3.08%
Assessed Value to Sales Price	1.17	1.15	-1.79%



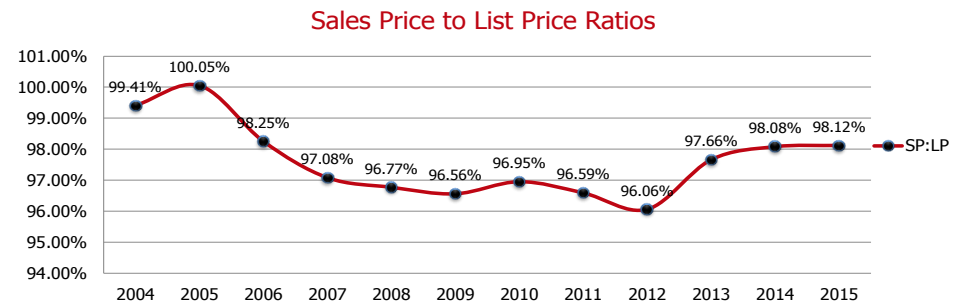
	2015	2016	% Change
# Units Sold	197	148	-24.87%
Active Listings	45	63	40.00%
Under Contracts	21	24	14.29%

Chatham Twp. Yearly Market Trends

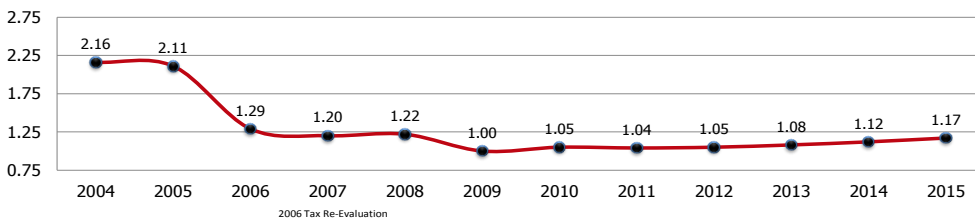


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952

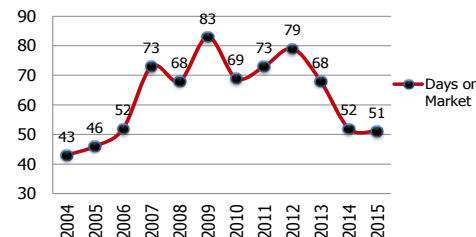
Chatham Twp. Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

