

# Chatham Boro

October 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	49 Washington Avenue	Colonial	4	2.1	101	\$899,000	\$870,000	\$815,000	93.68%	\$554,700	1.47
2	14 Minton Avenue	Colonial	3	3.0	69	\$845,000	\$824,500	\$819,500	99.39%	\$643,200	1.27
3	16 Lincoln Avenue	Colonial	3	2.1	16	\$899,000	\$899,000	\$885,000	98.44%	\$733,100	1.21
AVERAGE					62	\$881,000	\$864,500	\$839,833	97.17%		1.32



***"ACTIVE"* Listings in Chatham Boro**

Number of Units: **31**  
 Average List Price: **\$1,112,284**  
 Average Days on Market: **68**

***"UNDER CONTRACT"* Listings in Chatham Boro**

Number of Units: **17**  
 Average List Price: **\$998,115**  
 Average Days on Market: **53**

# Chatham Boro 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	70	77	40	48	18	28	33	31	51	62			41
List Price	\$798,062	\$726,875	\$657,000	\$910,500	\$799,567	\$950,175	\$937,927	\$1,030,483	\$954,500	\$864,500			\$873,927
Sales Price	\$796,192	\$698,938	\$617,833	\$898,736	\$801,952	\$970,953	\$926,500	\$1,011,500	\$927,000	\$839,833			\$866,005
Sales Price as a % of List Price	99.15%	96.62%	94.87%	99.63%	99.93%	103.17%	99.11%	98.40%	97.46%	97.17%			99.29%
Sales Price to Assessed Value	1.24	1.16	1.10	1.23	1.26	1.30	1.25	1.26	1.29	1.32			1.24
# Units Sold	13	8	6	14	21	16	15	12	6	3			114
Active Listings	13	20	28	33	36	36	30	22	30	31			28
Under Contracts	18	26	32	31	26	22	17	8	10	17			21

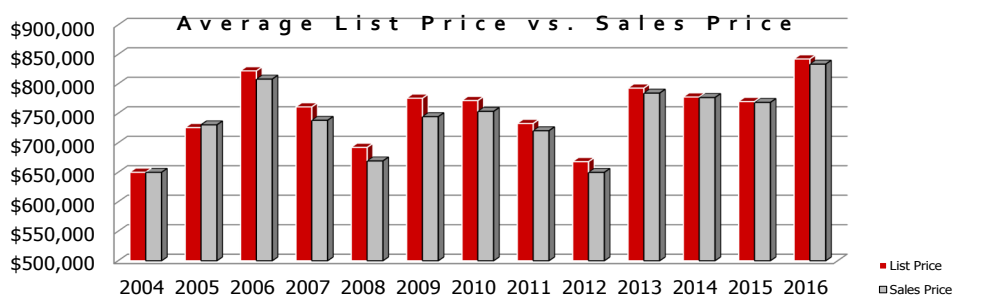
## Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	45	41	-10.30%
Sales Price	\$851,489	\$866,005	1.70%
Sales Price to Assessed Value	1.237	1.242	0.43%



	2016	2017	% Change
# Units Sold	110	114	3.64%
Active Listings	32	31	-3.13%
Under Contracts	25	17	-32.00%

## Chatham Boro Yearly Market Trends

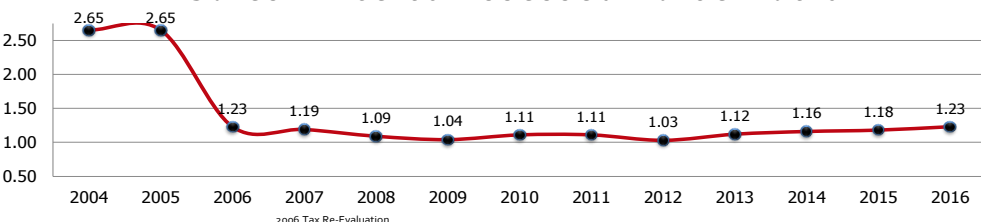


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$650,087	\$725,801	\$822,801	\$760,962	\$692,260	\$775,672	\$771,652	\$732,853	\$668,070	\$792,825	\$777,745	\$770,103	\$842,201
SP	\$650,014	\$730,522	\$808,094	\$738,187	\$669,301	\$744,401	\$753,345	\$720,531	\$649,902	\$784,375	\$776,872	\$768,532	\$833,489

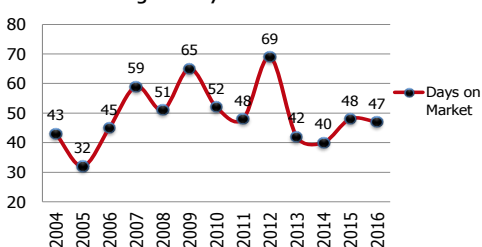
## Chatham Boro Yearly Market Trends



## Sales Price to Assessed Value Ratio



## Average Days on Market



## Number of Units Sold

