

Chatham Twp.

January 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	24I Heritage Drive	OneFloor	2	2.0	85	\$375,000	\$349,900	\$327,500	93.60%	\$350,000	0.94
2	120 Terrace Drive	TwnIntUn	1	2.0	74	\$365,000	\$365,000	\$340,000	93.15%	\$347,800	0.98
3	17I Heritage Drive	OneFloor	2	2.0	43	\$359,000	\$359,000	\$355,000	98.89%	\$350,000	1.01
4	16C Heritage Drive	OneFloor	2	2.0	16	\$389,000	\$389,000	\$380,000	97.69%	\$319,900	1.19
5	72 Meyersville Road	CapeCod	3	1.0	147	\$440,000	\$440,000	\$410,000	93.18%	\$426,000	0.96
6	31 Hilltop Terrace	Ranch	3	2.0	9	\$975,000	\$975,000	\$999,000	102.46%	\$709,300	1.41
7	28 Thornley Drive	Colonial	4	2.1	64	\$1,250,000	\$1,250,000	\$1,130,000	90.40%	\$1,031,700	1.10
8	10 Sycamore Drive	Custom	5	3.2	170	\$1,899,000	\$1,849,000	\$1,800,000	97.35%	\$1,552,300	1.16
9	9 Dogwood Drive	Colonial	6	6.0	110	\$2,149,000	\$1,999,000	\$1,875,000	93.80%		
10	45 School Avenue	Colonial	6	6.1	41	\$2,149,000	\$2,149,000	\$2,025,000	94.23%	\$2,221,700	0.91
AVERAGE					76	\$1,035,000	\$1,012,490	\$964,150	95.47%		1.07

"ACTIVE" Listings in Chatham Twp.

Number of Units: 56
Average List Price: \$1,632,132
Average Days on Market: 95

"UNDER CONTRACT" Listings in Chatham Twp.

Number of Units: 24
Average List Price: \$1,088,056
Average Days on Market: 78

Chatham Twp. 2017 Year to Date Market Trends

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	76												76
List Price	\$1,012,490												\$1,012,490
Sales Price	\$964,150												\$964,150
Sales Price as a % of List Price	95.47%												95.47%
Sales Price to Assessed Value	1.07												1.07
# Units Sold	10												10
Active Listings	56												56
Under Contracts	24												24

Flashback! YTD 2016 vs YTD 2017

YTD	2016	2017	% Change
Days on Market	82	76	-7.30%
Sales Price	\$948,375	\$964,150	1.66%
Assessed Value to Sales Price	1.12	1.07	-4.27%

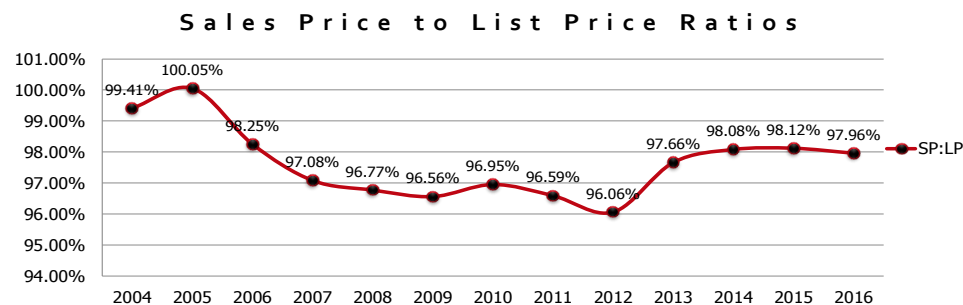


YTD	2016	2017	% Change
# Units Sold	8	10	25.00%
Active Listings	43	56	30.23%
Under Contracts	13	24	84.62%

Chatham Twp. Yearly Market Trends

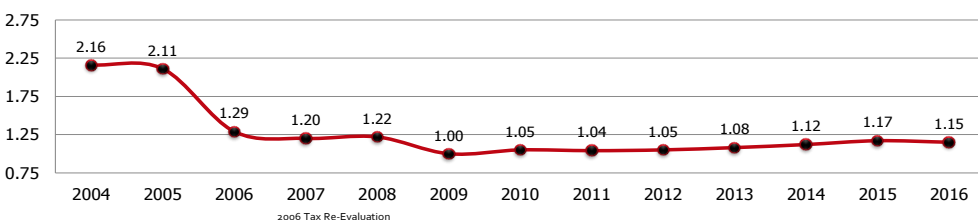


Chatham Twp. Yearly Market Trends

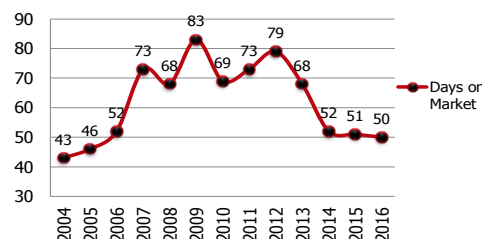


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
LP	\$655,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004	\$1,086,303
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952	\$1,059,894

Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

