

SHORT HILLS

January 2017 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	99 Woodfield Drive	Colonial	6	6.1	231	\$2,695,000	\$2,250,000	\$2,000,000	88.89%	\$2,234,900	0.89
2	12 N Taylor Road	Colonial	4	3.1	112	\$1,299,000	\$1,148,000	\$1,080,000	94.08%	\$966,400	1.12
3	72 Whitney Road	Colonial	5	4.1	40	\$1,999,000	\$1,999,000	\$1,900,000	95.05%	\$1,492,100	1.27
4	80 Troy Drive	Ranch	3	3.2	44	\$1,295,000	\$1,275,000	\$1,215,000	95.29%	\$1,082,000	1.12
5	379 White Oak Ridge Road	Colonial	5	4.0	28	\$1,450,000	\$1,450,000	\$1,425,000	98.28%	\$1,254,600	1.14
6	8 Elmwood Place	Colonial	5	3.1	45	\$1,470,000	\$1,470,000	\$1,460,000	99.32%		
7	160 Mohawk Road	Colonial	6	6.1	32	\$2,595,000	\$2,595,000	\$2,300,000	88.63%		
AVERAGE					76	\$1,829,000	\$1,741,000	\$1,625,714	94.22%		1.11

"ACTIVE" Listings in Short Hills

Number of Units: 60
Average List Price: \$2,667,713
Average Days on Market: 67

"UNDER CONTRACT" Listings in Short Hills

Number of Units: 23
Average List Price: \$1,773,343
Average Days on Market: 70

Short Hills 2017 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	76												76
List Price	\$1,741,000												\$1,741,000
Sales Price	\$1,625,714												\$1,625,714
Sales Price as a % of List Price	94.22%												94.22%
Sales Price to	1.11												1.11
# Units Sold	7												7
Active Listings	60												60
Under Contracts	23												23

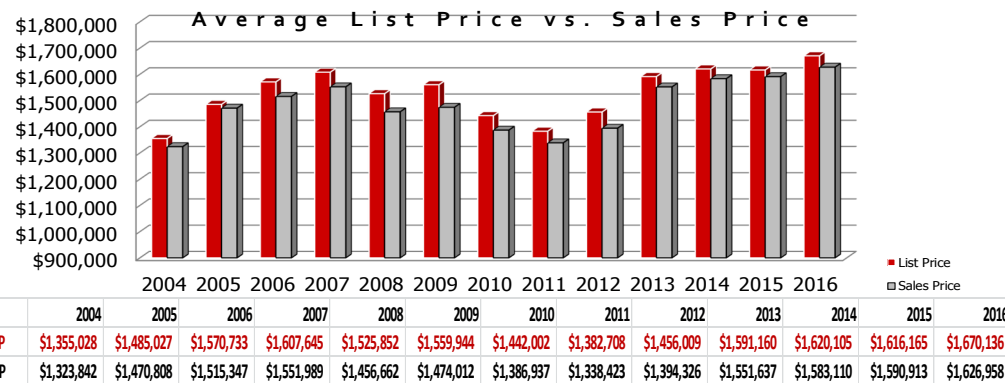
Flashback! YTD 2016 vs YTD 2017

	2016	2017	% Change
Days on Market	65	76	16.92%
Sales Price	\$1,174,800	\$1,625,714	38.38%
Assessed Value to Sales Price	1.23	1.11	-10.19%

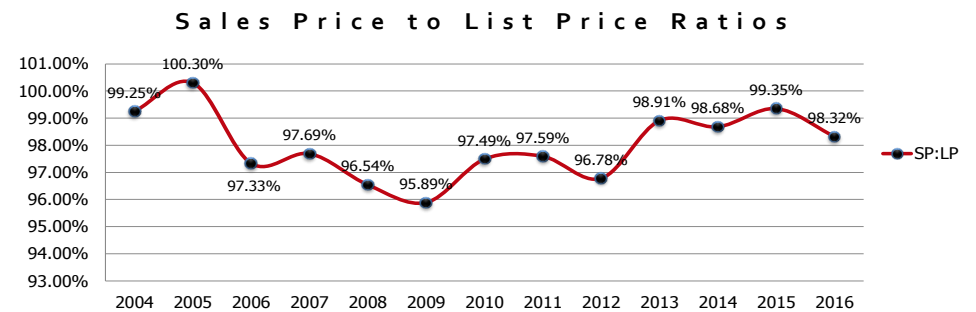


	2016	2017	% Change
# Units Sold	6	7	16.67%
Active Listings	54	60	11.11%
Under Contracts	29	23	-20.69%

Short Hills Yearly Market Trends



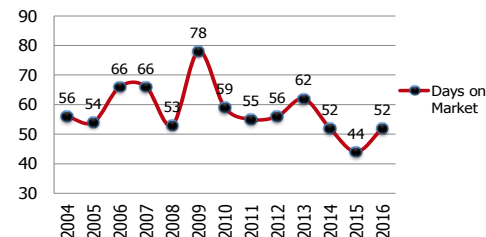
Short Hills Yearly Market Trends



Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

