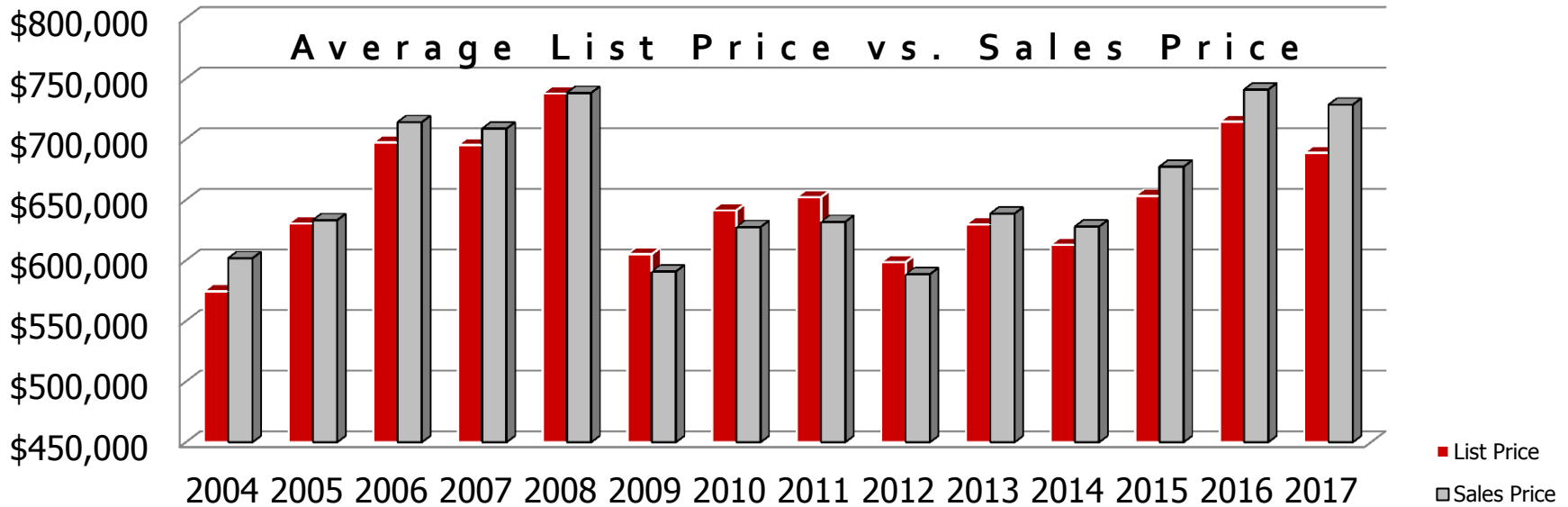
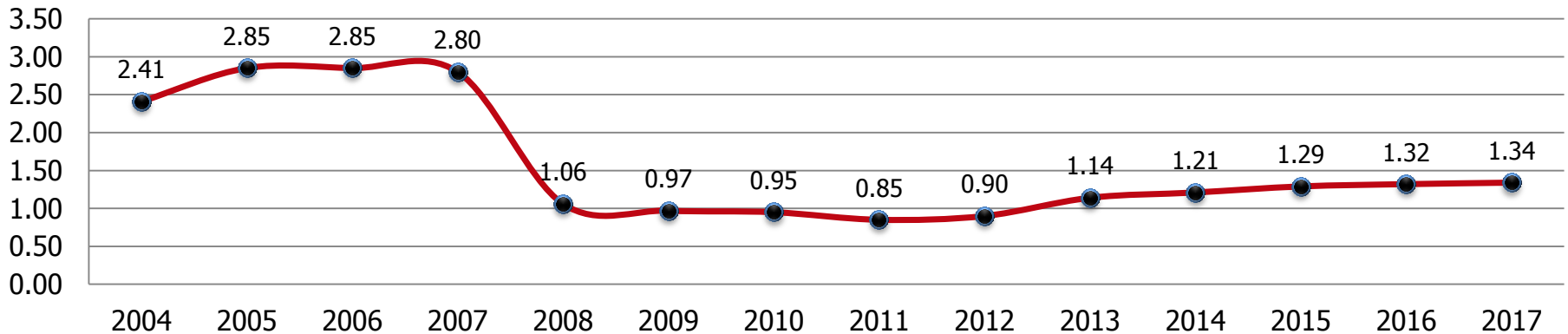


# Montclair Yearly Market Trends



|    | 2004      | 2005      | 2006      | 2007      | 2008      | 2009      | 2010      | 2011      | 2012      | 2013      | 2014      | 2015      | 2016      | 2017      |
|----|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LP | \$574,566 | \$630,480 | \$697,351 | \$695,167 | \$737,675 | \$605,120 | \$641,264 | \$652,131 | \$598,553 | \$629,674 | \$612,805 | \$653,226 | \$714,433 | \$688,705 |
| SP | \$601,789 | \$633,199 | \$714,037 | \$708,681 | \$738,185 | \$590,795 | \$627,479 | \$631,774 | \$588,572 | \$638,565 | \$627,858 | \$677,279 | \$740,875 | \$728,406 |

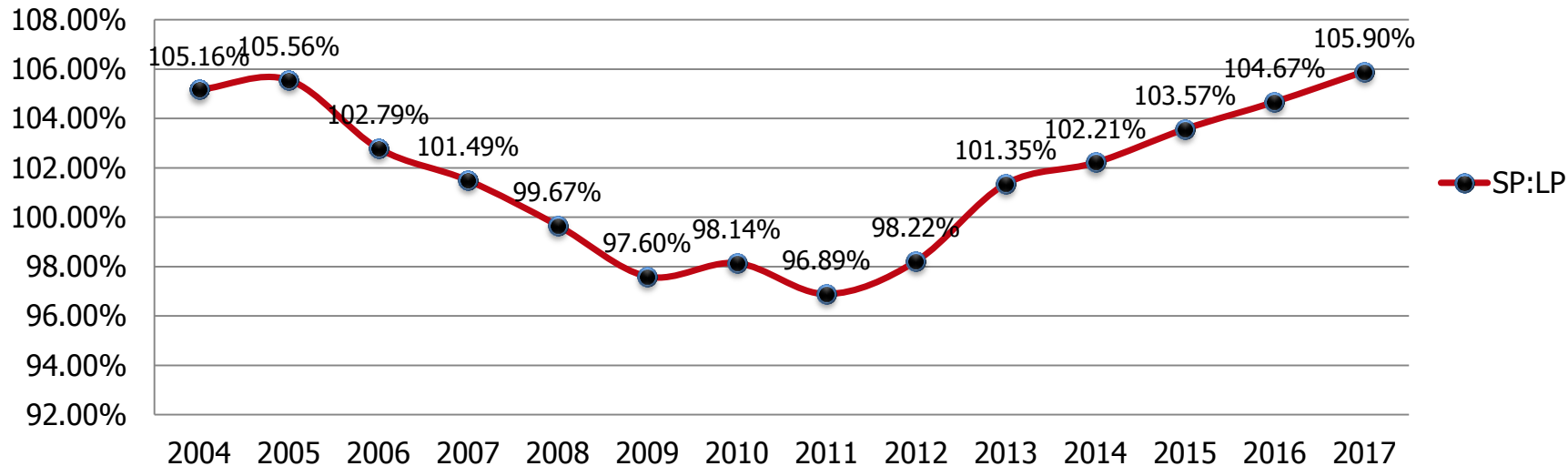
### Sales Price to Assessed Value Ratio



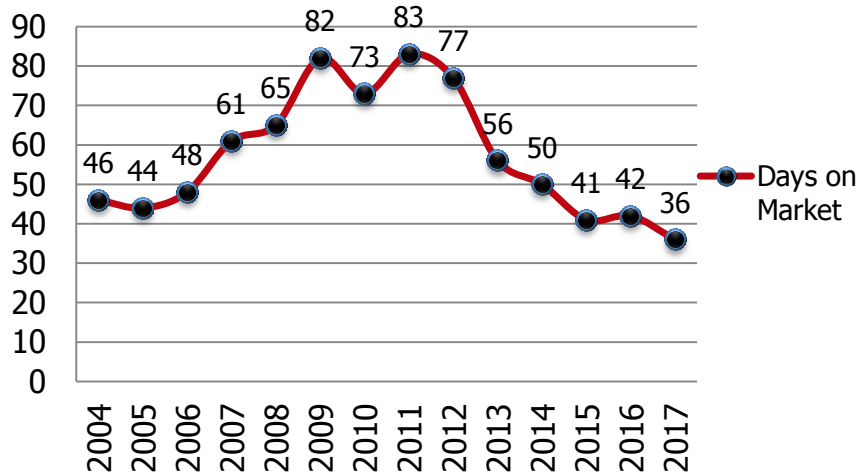
\*2008 Tax Re-evaluation

# Montclair Yearly Market Trends

## Sales Price to List Price Ratios



## Average Days on Market



## Number of Units Sold

