

Chatham Twp.

January 2018 Market Snapshot

Units	Address	Style	Bedrms	Baths	DOM	Orig. List Price	List Price	Sales Price	SP:LP	Total Assessment	SP:AV
1	152 Terrace Drive	MultiFlr	1	2.0	45	\$370,000	\$370,000	\$355,000	95.95%	\$348,000	1.02
2	271 Riveredge Drive	TwnIntUn	3	3.0	12	\$630,000	\$630,000	\$650,000	103.17%	\$595,200	1.09
3	11 Williams Road	Colonial	3	2.1	8	\$895,000	\$895,000	\$885,000	98.88%	\$722,100	1.23
4	8 Melrose Lane	TwnEndUn	3	4.1	127	\$1,350,000	\$1,350,000	\$1,335,000	98.89%	\$952,200	1.40
5	28 Wickham Way	Colonial	5	5.1	47	\$1,450,000	\$1,450,000	\$1,375,000	94.83%	\$2,141,200	0.64
6	19 Falmouth Road	Colonial	4	3.3	15	\$1,599,000	\$1,599,000	\$1,640,000	102.56%	\$1,351,700	1.21
7	35 Rose Terrace	Colonial	7	5.1	73	\$1,999,000	\$1,999,000	\$1,950,000	97.55%		
8	21 Johnson Drive	Colonial	7	7.1	21	\$2,098,000	\$2,098,000	\$2,098,000	100.00%		
AVERAGE					44	\$1,298,875	\$1,298,875	\$1,286,000	98.98%		1.10

"ACTIVE" Listings in Chatham Twp.

Number of Units: 52
Average List Price: \$1632,244
Average Days on Market: 73

"UNDER CONTRACT" Listings in Chatham Twp.

Number of Units: 16
Average List Price: \$1,055,556
Average Days on Market: 36

Chatham Twp. 2018 Year to Date Market Trends

YTD	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Days on Market	44												44
List Price	\$1,298,875												\$1,298,875
Sales Price	\$1,286,000												\$1,286,000
Sales Price as a % of List Price	98.98%												98.98%
Sales Price to Assessed Value	1.10												1.10
# Units Sold	8												8
Active Listings	52												52
Under Contracts	16												16

Flashback! YTD 2017 vs YTD 2018

YTD	2017	2018	% Change
Days on Market	76	44	-42.69%
Sales Price	\$964,150	\$1,286,000	33.38%
Sales Price to Assessed Value	1.07	1.10	2.49%

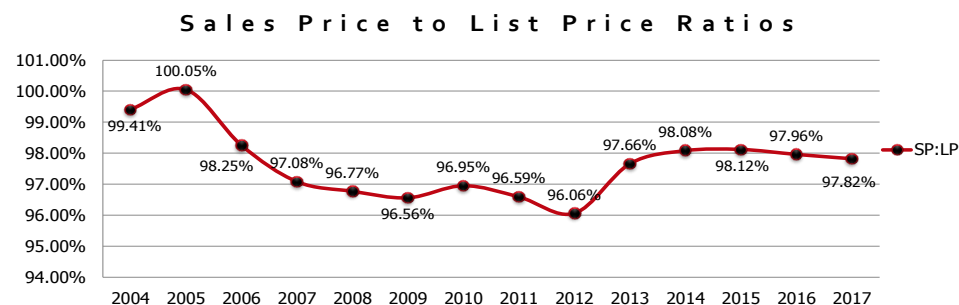


YTD	2017	2018	% Change
# Units Sold	10	8	-20.00%
Active Listings	56	52	-7.14%
Under Contracts	24	16	-33.33%

Chatham Twp. Yearly Market Trends

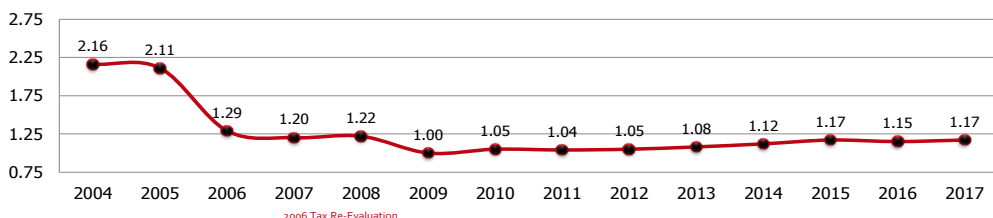


Chatham Twp. Yearly Market Trends

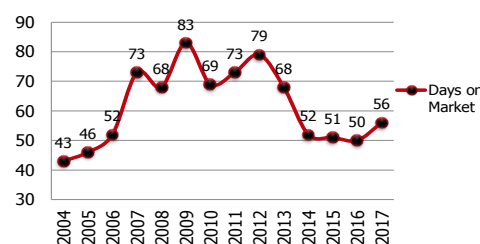


	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
LP	\$665,122	\$841,583	\$955,741	\$1,080,590	\$1,012,666	\$866,267	\$939,518	\$895,716	\$933,235	\$953,162	\$1,007,505	\$1,045,004	\$1,086,303	\$1,073,298
SP	\$651,060	\$828,597	\$935,918	\$995,000	\$976,664	\$828,318	\$906,601	\$866,988	\$891,909	\$929,478	\$984,759	\$1,020,952	\$1,059,894	\$1,044,964

Sales Price to Assessed Value Ratio



Average Days on Market



Number of Units Sold

