

Millburn

January 2018 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assessment | SP:AV |
|---------|--------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|------------------|-------|
| 1 | 16 Sunset Drive | Colonial | 3 | 3.0 | 47 | \$698,000 | \$685,000 | \$668,000 | 97.52% | \$653,400 | 1.02 |
| 2 | 10 S Mountain Road | Colonial | 3 | 1.1 | 12 | \$625,000 | \$625,000 | \$695,000 | 111.20% | \$696,100 | 1.00 |
| 3 | 15 Rahway Road | Colonial | 3 | 3.1 | 15 | \$839,000 | \$839,000 | \$785,000 | 93.56% | \$788,100 | 1.00 |
| 4 | 18B Rector Street | TwnEndUn | 5 | 4.1 | 16 | \$1,149,000 | \$1,079,000 | \$999,999 | 92.68% | | |
| AVERAGE | | | | | 23 | \$827,750 | \$807,000 | \$787,000 | 98.74% | | 1.01 |

"ACTIVE" Listings in Millburn

Number of Units: 12
Average List Price: \$884,817
Average Days on Market: 19

"UNDER CONTRACT" Listings in Millburn

Number of Units: 7
Average List Price: \$773,843
Average Days on Market: 75

Millburn 2018 Year to Date Market Trends

| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
|----------------------------------|-----------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-----------|
| Days on Market | 23 | | | | | | | | | | | | 23 |
| List Price | \$807,000 | | | | | | | | | | | | \$807,000 |
| Sales Price | \$787,000 | | | | | | | | | | | | \$787,000 |
| Sales Price as a % of List Price | 98.74% | | | | | | | | | | | | 98.74% |
| Sales Price to Assessed Value | 1.01 | | | | | | | | | | | | 1.01 |
| # Units Sold | 4 | | | | | | | | | | | | 4 |
| Active Listings | 12 | | | | | | | | | | | | 12 |
| Under Contracts | 7 | | | | | | | | | | | | 7 |

Flashback! YTD 2017 vs YTD 2018

| YTD | 2017 | 2018 | % Change |
|-------------------------------|-----------|-----------|----------|
| Days on Market | 149 | 23 | -84.93% |
| Sales Price | \$912,571 | \$787,000 | -13.76% |
| Sales Price to Assessed Value | 1.11 | 1.01 | -9.72% |



| YTD | 2017 | 2018 | % Change |
|-----------------|------|------|----------|
| # Units Sold | 7 | 4 | -42.86% |
| Active Listings | 14 | 12 | -14.29% |
| Under Contracts | 17 | 7 | -58.82% |

Millburn Yearly Market Trends



| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| LP | \$569,609 | \$599,980 | \$610,041 | \$608,441 | \$606,636 | \$600,629 | \$650,173 | \$590,527 | \$640,603 | \$637,344 | \$731,984 | \$757,032 | \$790,793 | \$780,104 |
| SP | \$581,274 | \$604,983 | \$609,523 | \$602,349 | \$594,510 | \$581,626 | \$643,078 | \$579,916 | \$634,919 | \$638,079 | \$734,040 | \$754,490 | \$784,069 | \$781,605 |

Millburn Yearly Market Trends

