

Mountainside October 2022 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|-----------------------|----------|--------|-------|-----|------------------|------------|-------------|---------|-----------------------|-------|
| 1 | 132 Parkway | CapeCod | 4 | 2.0 | 21 | \$399,000 | \$399,000 | \$425,000 | 106.52% | \$344,300 | 1.23 |
| 2 | 281 Friar Lane | RanchRas | 4 | 3.0 | 22 | \$725,000 | \$725,000 | \$735,000 | 101.38% | \$592,600 | 1.24 |
| 3 | 1068 Saddlebrook Road | Colonial | 4 | 3.1 | 54 | \$999,000 | \$950,000 | \$900,000 | 94.74% | \$699,000 | 1.29 |
| | Averages | | | | 32 | \$707,667 | \$691,333 | \$686,667 | 100.88% | | 1.25 |

"Active" Listings in Mountainside

Number of Units: 14

Average List Price: \$854,846

Average Days on Market: 36

"Under Contract" Listings in Mountainside

Number of Units: 10

Average List Price: \$898,798

Average Days on Market: 32

Mountainside 2022 Year to Date Market Trends

| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|----------|-----------|
| Days on Market | 30 | 70 | 47 | 19 | 17 | 16 | 25 | 26 | 17 | 32 | <u> </u> | | 29 |
| List Price | \$791,380 | \$832,271 | \$885,333 | \$886,690 | \$774,875 | \$879,557 | \$822,286 | \$789,363 | \$787,250 | \$691,333 | | | \$824,054 |
| Sales Price | \$810,200 | \$787,714 | \$900,833 | \$921,123 | \$799,125 | \$902,857 | \$812,429 | \$783,363 | \$780,375 | \$686,667 | | | \$832,011 |
| SP:LP% | 101.22% | 95.52% | 101.48% | 104.16% | 103.26% | 103.35% | 99.28% | 100.69% | 98.89% | 100.88% | <u> </u> | | 101.13% |
| SP to AV | 1.25 | 1.21 | 1.22 | 1.51 | 1.29 | 1.44 | 1.30 | 1.35 | 1.29 | 1.25 | | | 1.33 |
| # Units Sold | 5 | 7 | 6 | 10 | 8 | 7 | 7 | 8 | 4 | 3 | | | 65 |
| 3 Mo Rate of Ab | 0.94 | 0.83 | 1.00 | 1.36 | 1.56 | 1.69 | 1.71 | 1.26 | 1.76 | 3.21 | | | 1.53 |
| Active Listings | 2 | 4 | 4 | 11 | 14 | 13 | 12 | 9 | 10 | 14 | | | 9 |
| Under Contracts | 15 | 15 | 16 | 14 | 13 | 11 | 8 | 9 | 10 | 10 | | | 12 |
| | | | | | | | | | | | | | |

Flashback! YTD 2021 vs YTD 2022

| YTD | 2021 | 2022 | % Change |
|-------------|-----------|-----------|----------|
| MOD | 30 | 29 | -2.86% |
| Sales Price | \$768,798 | \$832,011 | 8.22% |
| LP:SP | 100.79% | 101.13% | 0.34% |
| SP:AV | 1.91 | 1.33 | -30.43% |
| | | | |



| | YTD | 2021 | 2022 | % Change -32.99% | | |
|-------|-----------------|------|------|---------------------|--|--|
| | # Units Sold | 97 | 65 | | | |
| | Rate of Ab 3 Mo | 1.12 | 3.21 | 186.61% | | |
|)® | Actives | 9 | 14 | 55.56% | | |
| · (R) | Under Contracts | 12 | 10 | -16.67% | | |

Mountainside Yearly Market Trends





Mountainside Yearly Market Trends





