

Maplewood May 2024 Market Snapshot

| Units | Address | Style | Bedrms | Baths | DOM | Orig. List Price | List Price | Sales Price | SP:LP | Total Assess- ment | SP:AV |
|-------|-----------------------|-----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 1 | 53A Meadowbrook Place | OneFloor | 1 | 1.0 | 14 | \$250,000 | \$250,000 | \$250,000 | 100.00% | \$132,400 | 1.89 |
| 2 | 60B Newark Way | HalfDupl | 2 | 1.1 | 8 | \$279,800 | \$279,800 | \$345,000 | 123.30% | \$152,300 | 2.27 |
| 3 | 790 Prospect Street | Colonial | 3 | 1.0 | 187 | \$435,000 | \$399,000 | \$399,000 | 100.00% | \$270,000 | 1.48 |
| 4 | 150 Lexington Avenue | Colonial | 2 | 1.0 | 30 | \$480,000 | \$480,000 | \$420,000 | 87.50% | \$307,500 | 1.37 |
| 5 | 12 Union Avenue | Colonial | 3 | 1.1 | 119 | \$575,000 | \$525,000 | \$485,000 | 92.38% | \$405,100 | 1.20 |
| 6 | 35 Orchard Road | Colonial | 3 | 1.1 | 21 | \$549,000 | \$499,000 | \$508,000 | 101.80% | \$312,400 | 1.63 |
| 7 | 82 Boyden Avenue | Colonial | 3 | 2.1 | 13 | \$599,000 | \$599,000 | \$743,000 | 124.04% | \$359,400 | 2.07 |
| 8 | 50 Hudson Avenue | Colonial | 3 | 1.1 | 8 | \$699,000 | \$699,000 | \$815,000 | 116.60% | \$406,500 | 2.00 |
| 9 | 26 E Cedar Lane | CapeCod | 4 | 2.0 | 8 | \$719,000 | \$719,000 | \$838,000 | 116.55% | \$424,300 | 1.98 |
| 10 | 60 Yale Street | Colonial | 3 | 1.1 | 11 | \$750,000 | \$750,000 | \$841,000 | 112.13% | \$823,300 | 1.02 |
| 11 | 31-33 ConcordAvenue | SplitLev, | 4 | 2.0 | 9 | \$679,000 | \$679,000 | \$842,000 | 124.01% | \$402,700 | 2.09 |
| 12 | 513 Richmond Avenue | Colonial | 3 | 2.1 | 14 | \$849,900 | \$849,900 | \$1,035,000 | 121.78% | \$650,100 | 1.59 |
| 13 | 523 Summit Avenue | Colonial | 3 | 2.1 | 14 | \$875,000 | \$875,000 | \$1,073,000 | 122.63% | \$520,400 | 2.06 |
| 14 | 119 Union Avenue | Colonial | 4 | 3.1 | 9 | \$895,000 | \$895,000 | \$1,110,000 | 124.02% | \$1,016,900 | 1.09 |
| 15 | 20 Broadview Avenue | Colonial | 3 | 1.1 | 8 | \$729,000 | \$729,000 | \$1,111,000 | 152.40% | \$458,000 | 2.43 |
| 16 | 9 Oberlin Street | Colonial | 4 | 2.1 | 14 | \$819,000 | \$819,000 | \$1,125,000 | 137.36% | \$533,200 | 2.11 |
| 17 | 13 East Cedar Lane | Colonial | 4 | 2.1 | 9 | \$899,000 | \$899,000 | \$1,125,000 | 125.14% | \$476,300 | 2.36 |
| 18 | 547 Prospect Street | Colonial | 3 | 2.1 | 7 | \$879,000 | \$879,000 | \$1,150,000 | 130.83% | \$711,000 | 1.62 |
| 19 | 54 Kendal Avenue | Colonial | 4 | 3.0 | 20 | \$1,100,000 | \$1,100,000 | \$1,160,000 | 105.45% | \$713,300 | 1.63 |
| 20 | 10 Oakview Avenue | Colonial | 4 | 1.1 | 10 | \$899,000 | \$899,000 | \$1,200,000 | 133.48% | \$533,800 | 2.25 |



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|-------|-------------------------|----------|--------|-------|-----|------------------|-------------|-------------|---------|-----------------------|-------|
| 21 | 18 Hubert Place | Colonial | 5 | 3.1 | 7 | \$1,099,000 | \$1,099,000 | \$1,232,000 | 112.10% | \$655,500 | 1.88 |
| 22 | 8 Crestwood Drive | Tudor | 5 | 3.1 | 22 | \$1,299,000 | \$1,299,000 | \$1,299,000 | 100.00% | \$776,800 | 1.67 |
| 23 | 562-564 Prospect Street | RanchExp | 4 | 3.1 | 8 | \$1,195,000 | \$1,195,000 | \$1,387,400 | 116.10% | \$599,500 | 2.31 |
| 24 | 85 Maplewood Avenue | Colonial | 6 | 3.2 | 9 | \$1,400,000 | \$1,400,000 | \$1,422,000 | 101.57% | \$826,900 | 1.72 |
| 25 | 122 Wyoming Avenue | Colonial | 5 | 5.1 | 25 | \$1,695,000 | \$1,695,000 | \$1,750,000 | 103.24% | \$819,100 | 2.14 |
| 26 | 697 Prospect Street | Custom | 6 | 4.1 | 36 | \$1,999,000 | \$1,799,000 | \$1,804,000 | 100.28% | New | |
| | AVERAGE | | | | 25 | \$871,027 | \$858,104 | \$979,592 | 114.80% | | 1.83 |

"Active" Listings in Maplewood

Number of Units: 23

Average List Price: \$810,213

Average Days on Market: 31

"Under Contract" Listings in Maplewood

Number of Units: 54

Average List Price: \$929,611

Average Days on Market: 17

Maplewood 2024 Year to Date Market Trends

| | Maple wood 2024 Tear to Bate Market Trends | | | | | | | | | | | | |
|-----------------|--|-----------|-----------|-------------|-----------|------|------|--------|-----------|---------|----------|----------|-----------|
| YTD | January | February | March | April | May | June | July | August | September | October | November | December | YTD AVG |
| Days on Market | 55 | 23 | 21 | 20 | 25 | | | | | | | | 27 |
| List Price | \$612,650 | \$830,944 | \$856,787 | \$904,840 | \$858,104 | | | | | | | | \$830,705 |
| Sales Price | \$669,187 | \$911,944 | \$989,188 | \$1,051,857 | \$979,592 | | | | | | | | \$943,248 |
| SP:LP% | 107.79% | 108.84% | 113.90% | 114.91% | 114.80% | | | | | | | | 112.59% |
| SP to AV | 1.51 | 1.70 | 1.79 | 1.71 | 1.83 | | | | | | | | 1.74 |
| # Units Sold | 12 | 18 | 16 | 20 | 26 | | | | | | | | 92 |
| 3 Mo Rate of Ab | 0.92 | 0.96 | 0.80 | 1.38 | 1.10 | | | | | | | | 1.03 |
| Active Listings | 16 | 13 | 17 | 26 | 23 | | | | | | | | 19 |
| Under Contracts | 25 | 29 | 34 | 50 | 54 | | | | | | | | 38 |
| · | | | • | | • | | | | • | • | • | • | |

Flashback! YTD 2023 vs YTD 2024

| YTD | 2023 | 2024 | % Change |
|-------------|-----------|-----------|----------|
| DOM | 30 | 27 | -9.95% |
| Sales Price | \$815,878 | \$943,248 | 15.61% |
| LP:SP | 107.06% | 112.59% | 5.17% |
| SD.AV | 154 | 174 | 10.07% |



115.00%

110.00%

105.00%

100.00%

95.00%

| | YTD | 2023 | 2024 | % Change | | |
|------------|-----------------|------|------|----------|--|--|
| | # Units Sold | 74 | 92 | 24.32% | | |
| | Rate of Ab 3 Mo | 1.66 | 1.03 | -37.98% | | |
| | Actives | 24 | 19 | -20.17% | | |
|) ® | Under Contracts | 35 | 38 | 8.47% | | |

Maplewood Yearly Market Trends



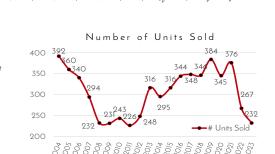




Average Days on Market

Maplewood Yearly Market Trends





111.29%